G.E.A.R.

GENERATING EMPLOYMENT ALERNATIVES FOR SELF RELIANCE

A helping hand that matters

Comparative Analysis

Pre & Post Funding Survey - *Nov 2017 to Jan 2018*

Orangi Town - Window 01

Jamal Uddin

Resident of:	*Orangi Town*
Number of Family Members:	*5*
Income Source:	*General Store*
GEAR Investment:	***30,000***
Supported Skill/Business:	***General Store***
☐ *New Business Setup*	☑ ***Existing Business Expansion***
Purpose of Funding:	***Purchase of Stocks***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *Jamal Uddin is runing a general store at home. Due to short of rolling cash he had limited stocks in which many were on credit therefore he did not have much profit margin. His shop is located at prime location and has potential of large sale. He interested to increase general items but did not have enough saving to expand.*

After Funding: *Now he is purchasing bulk stocks on cash from whole sale market. He has included further general items in his shop and earning good better income.*

Monthly Income	
Before Funding:	*4,500*
After Funding:	*9,000*
% of Income Raise:	***100%***

CASE # 01

Javed Alam

Resident of:	*Orangi Town*
Number of Family Members:	*4*
Income Source:	*Watch Selling & Repairing Shop*
GEAR Investment:	***30,000***
Supported Skill/Business:	***Watch Repairing & Selling***
☐ *New Business Setup*	☑ ***Existing Business Expansion***
Purpose of Funding:	***Renovation & Stocks of Watches & Clocks***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *Javed Alam is runing a Watch repairing and selling shop in a market on rented shop. His major income came from watch repairing activities as he did not have stocks of watches for sale. He returned many customers on daily basis who wanted to buy watch. Due to unavailability of stocks his sale was getting lower.*

After Funding: *Now he has started shop renovation work and purchased stocks of wall clock and hand watches. His sale is improving and he is getting good income.*

Monthly Income	
Before Funding:	*8,000*
After Funding:	*12,000*
% of Income Raise:	***50%***

CASE # 02

Maqbool Ahmed

Resident of:	*Orangi Town*
Number of Family Members:	*6*
Income Source:	*Electric Work*
GEAR Investment:	***30,000***
Supported Skill/Business:	***Rikshaw***
☑ ***New Business Setup***	☐ *Existing Business Expansion*
Purpose of Funding:	***Advance for Purchase of Used Rikshaw***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *Maqbool Ahmed is an expert electrician. He is working on different project of electric wirings on lump sum basis. Electric Work was not a fixed source of income therefore he was interested to purchase a auto rikshaw as a part time income source. He has a good experience of rikshaw driving.*

After Funding: *Now he has purchased an auto rikshaw and it becomes his additional income source in prallel electric work. He is earning good income from two sources.*

Monthly Income	
Before Funding:	*9,000*
After Funding:	*15,000*
% of Income Raise:	***67%***

CASE # 03

Muhammad Tanveer

Resident of:	*Orangi Town*
Number of Family Members:	*1*
Income Source:	*No Income Source*
GEAR Investment:	***20,000***
Supported Skill/Business:	***Vegetable Selling***
☑ ***New Business Setup***	☐ *Existing Business Expansion*
Purpose of Funding:	***Purchase of Own Cart & Vegetable Stocks***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *Tanveer is living with his sister, he did not have any source of income. But he had potential to work in vegetable selling.*

After Funding: *Now he has started his own business of vegetable selling and earnings daily income.*

Monthly Income	
Before Funding:	-
After Funding:	*6,000*
Now Earning	***6,000***

CASE # 04

Muhammad Qasim

Resident of:	*Orangi Town*
Number of Family Members:	*9*
Income Source:	*Vehicle Denting Work*
GEAR Investment:	***30,000***
Supported Skill/Business:	***Denting***
☑ ***New Business Setup***	☐ *Existing Business Expansion*
Purpose of Funding:	***Purchase of Welding Plant & Denting Tools***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *Qasim is running a rikshaw and he is an expert vehicle denter also. He was ineterested to start a part time business of vehicle denting. This denting business needs tool and specially welding plant. He did not have enough cash to purchase these items.*

After Funding: *Now he has started his denting business in parallel with rikshaw driving. He is earning good income from both sources.*

Monthly Income	
Before Funding:	*15,000*
After Funding:	*20,000*
% of Income Raise:	***33%***

CASE # 05

Khursheed Alam

Resident of:	*Orangi Town*
Number of Family Members:	*8*
Income Source:	*Bag & Pouch Manufacturer*
GEAR Investment:	***30,000***
Supported Skill/Business:	***Tailoring***
☐ *New Business Setup*	☑ ***Existing Business Expansion***
Purpose of Funding:	***Purchase of Generator***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *Khursheed Alam is a manufacturer of School Bag & Pouches. He always have direct orders from whole sale market, but due to electric shutdown he unable to fulfil order quantity. He was interested to purchase a generator to continue smooth stitching activities whole day.*

After Funding: *Now he has purchased generator and working smoothly without any break. He is fulfilling orders and earning good income.*

Monthly Income	
Before Funding:	*14,000*
After Funding:	*22,000*
% of Income Raise:	***57%***

CASE # 06

Furqan Ahmed

Resident of:	*Baldia Town*
Number of Family Members:	*7*
Income Source:	*Cloth Seller at Different Markets*
GEAR Investment:	***30,000***
Supported Skill/Business:	***Cloth Selling***
☐ *New Business Setup*	☑ ***Existing Business Expansion***
Purpose of Funding:	***Purchase of Stocks***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *Furqan Ahmed is runing his garment stall setup is different weekday market round the week. He is interested to increase selling items in his stall. Previously he was selling only baba dressess and planning to add baby items, Kids T Shirts etc.*

After Funding: *Now he has extended his product range and entertaine every segment of children clothings. He is earning good income.*

Monthly Income	
Before Funding:	*15,000*
After Funding:	*25,000*
% of Income Raise:	***67%***

CASE # 07

Shamim Bano

Resident of:	*Orangi Town*
Number of Family Members:	*8*
Income Source:	*No Income Source*
GEAR Investment:	***14,500***
Supported Skill/Business:	***Tailoring***
☑ ***New Business Setup***	☐ *Existing Business Expansion*
Purpose of Funding:	***Purchase of Juki Machine***
Post Disbursement Status:	*Fund Utilized Successfully*

Before Funding: *This family was in critical crisis, they did not have any income source and survive on charities. Husband of Shamim Bano is ill and unable to work. She is a good tailor but did not have any sewing machine. One of her neighbor have bulk stitching order, she is interested to forward her work to Shamim Bano.*

After Funding: *Now she is taking her neighbor's order and earning income.*

Monthly Income	
Before Funding:	-
After Funding:	*7,500*
Now Earning	***7,500***

CASE # 08